

Based in the City of London The Shipowners' Protection Ltd are the Managers of the Shipowners' Mutual Protection and Indemnity (P & I) Association, a Luxembourg based Protection and Indemnity Club. With over a century and a half of expertise in providing P&I insurance cover for smaller and more specialised vessels, Shipowners' is one of the oldest P&I Clubs in the world.

We are now seeking a **Marine Underwriter** to join us on a permanent basis in our **Offshore Syndicate**. The successful candidate will be enthusiastic and a quick learner with a desire to develop a career in a friendly and supportive P&I Club.

**Overall Purpose of the role:**

To underwrite the Club's business providing a liability solution to cover the operational needs of the Members.

**Role Responsibilities:**

- To ensure the correct assessment of risk in accordance with the underwriting guidelines set out in the underwriting procedure manual.
- To fully adhere to the Underwriting Procedures Manual and all processes therein.
- To ensure that high levels of service to Members and brokers are achieved and maintained, including prompt and accurate issue of Members' documentation.
- To develop and maintain relationships with Members and Brokers to ensure the retention and development of the portfolio for the mutual benefit of the Club.
- To identify, attract and develop new business opportunities that are of mutual benefit to the Association.
- To continually monitor and analyse the performance of business within the portfolio, highlighting and addressing areas of concern that require action.
- Responsible for approving and ensuring the correct issuance of blue cards.
- To share knowledge, information and experience across the Underwriting team.
- To develop the skills and knowledge required for the effective performance of the role by participating in and actively contributing to training and development activities.

**Experience Required:**

- Several years' experience in a Marine Underwriting role.
- Ability to analyse contracts to determine whether additional coverage is required.
- Negotiation skills to achieve mutually beneficial outcomes.
- Relationship building skills to nurture Member and broker relationships and market knowledge in designated areas through regular visits and continuous communication.
- Ability to confidently market the Club in new business opportunities.

Please send us your **CV and covering letter** outlining your salary requirements and why you think you would be suitable for this position to **recruitment@shipownersclub.com**

*We very much appreciate your application, however, due to the large numbers of responses we receive, it is not possible to respond to every application. Therefore, only short-listed candidates will be contacted for this role and if you haven't heard from us within 3 weeks please assume you have been unsuccessful on this occasion.*

**No Agencies Please**