

Vacancy – P&I Underwriter (Marine - Offshore)

The Shipowners' Club is a mutual insurance association based in the City of London. We offer Protection & Indemnity (P&I), Legal Costs Cover and associated insurances to smaller and specialist vessel owners, operators and charterers around the world. Building on over 160 years of experience, the Shipowners' Club provides tailor-made insurance packages for each operator according to their particular need.

We are now seeking an experienced Underwriter to join us on a permanent basis in our Offshore Syndicate. The successful candidate will be enthusiastic and a quick learner with a desire to develop their skills in a professional and supportive company. This is a great opportunity for someone to join an experienced team, furthering their knowledge within the Offshore syndicate. We are looking for candidates **that have relevant underwriting experience at a P&I Club or experience from a broking background, either from a Marine or Energy perspective (Minimum 3 years experience)**. The candidate should also have a working knowledge of the Offshore maritime market and demonstrate an ability to represent the Club and products in a broker and Member facing capacity. They must also have an ability to analyse contracts and understand the practicalities of knock for knock agreements.

We also have a hybrid working model (minimum 2 days in the office / 3 days remote).

If interested in this role, please send us your **CV and covering letter** outlining why you would be suitable for this position and your salary requirements to recruitment@shipownersclub.com

We recognise the business benefits of having a diverse and inclusive community. We all have something unique to bring to the table and by embracing those differences we seek to build and maintain an environment which attracts and values diversity and where everyone can develop their talents and be themselves. For us, diversity and inclusion goes above and beyond focusing on protected characteristics – we want all our colleagues to bring 100% of themselves to work. With a happy and engaged workforce we all strive to work together to be the best that we can be for the mutual benefit of ourselves and our Members.

Overall Purpose of Role:

To underwrite the Club's business providing a liability solution to cover the operational needs of the Members.

Primary Responsibilities of Role:

1. To ensure the correct assessment of risk in accordance with the underwriting guidelines set out in the Underwriting Procedures Manual.
2. To fully adhere to the Underwriting Procedures Manual and all processes therein.
3. To ensure that high levels of service to Members and brokers are achieved and maintained, including prompt and accurate issue of Members' documentation.

4. To develop and maintain relationships with Members and Brokers to ensure the retention and development of the portfolio for the mutual benefit of the Club.
5. To identify, attract and develop new business opportunities that are of mutual benefit to the Association.
6. To continually monitor and analyse the performance of business within the portfolio, highlighting and addressing areas of concern that require action.
7. To ensure all outstanding premium is paid prior to binding of renewals in conjunction with the finance team
8. Responsible for approving and ensuring the correct issuance of blue cards.
9. To share knowledge, information and experience across the Underwriting team.
10. To develop the skills and knowledge required for the effective performance of the role by participating in and actively contributing to training and development activities.
11. To ensure sanctions screening has been undertaken on Members, other named parties and all vessels, and any hits resolved, prior to binding cover or processing MTA's.
12. To complete a minimum 15 hours Continuous Professional Development Annually.

Experience Required:

- Good working understanding of Club Rules in general including the International Group and Pooling Agreements.
- An understanding of the types of tonnage and risks that the Shipowners Club covers.
- A working understanding of the Marine and or Energy maritime market.
- An ability to analyse contracts and understand the practicalities of knock for knock agreements.
- Good communication skills, both telephone and written.
- Good negotiation skills.

Candidates must be eligible to work in the UK.

Due to the large numbers of responses we receive, it is not possible to respond to every application. Therefore, only short-listed candidates will be contacted for this particular role and if you haven't heard from us within 3 weeks please assume you have been unsuccessful on this occasion.

No Recruitment Agencies please.